## LAW

## **State Bar of California**

## Message from the Chair

## Linnet C. Harlan

**Chair, International Law Section** October 2003

### Why Be a Member of the Interna- edge and contacts. One method we (see our most recent on-line issue at tional Law Section?

parts of the globe.

international arena.

The ILS is one of the few "horizontal" sections of the State Bar, a section the Beijing Bar Association and the that cuts across practice areas. Our International Law Section. This prosection includes members who work gram is both an excellent and rare in the fields of international business opportunity to learn practical informatransactions, taxation, corporate, fi- tion about China directly from a varinance, family law, intellectual prop- ety of sources. erty, real property, immigration, human rights, and arbitration, mediation, Another way we communicate with and litigation. Members' geographic and educate our members is through interests include all continents of the our publications, the highly regarded world, with the possible exception of semi-annual The International Law Antarctica.

use is presenting programs. Since http://www.calbar.ca.gov). The News-September 1, we have presented thir- letter provides brief articles of interest If you're currently a member of the teen programs, and we have "Careers and updates. Section, you probably already have in International Law" programs schedan international law practice or an uled at three law schools prior to the Whether you're interested in maininterest in international law. As the end of the year. We also will present taining your expertise in your current globe shrinks, undoubtedly that pract he excellent "Business Ventures in field, expanding into a new one or tice or interest will expand. Perhaps the Middle Kingdom: Legal and Pracyou'll find yourself barraged by ques- tical Strategies for Success in China" tions relating to a new field of prac- at the Palo Alto Westin on November tice; perhaps you'll be asked to work 7. The program will feature speakers on a transaction in a new geographic from Beijing, Shanghai, Hong Kong, area; perhaps you'll simply want to Taipei and the United States. We are understand what's happening in other honored to have The Honorable Wang Yunxiang, Consul General of the People's Republic of China in San Whatever your interest, the Interna- Francisco as the key note speaker. tional Law Section can help you de- We are also honored to have Mr. velop and maintain an expertise in the Wang Junfeng, Vice President of the Beijing Bar Association, attending not only to speak but also to explore the possibility of further relations between

Practitioner and the quarterly informative Newsletter. The International The section provides frequent educa- Law Practitioner focuses on articles tional and networking opportunities that will aid the practice, rather than for members to expand their knowl- the theory, of law in specific areas

learning the basics, we can help you. As a member of the Section, you not only receive The International Law Practitioner and the Newsletter, you also receive early notices of and dis-

## TABLE OF CONTENTS

- P. 1 Message from the Chair
- P. 2 Trademarks: One Application, One Language, Fifty Countries—Points & Authorities
- P. 3 The Foreign Direct Investment Regime in India—An Aerial View
- P. 5 China Update: Employment Rights and Obligations In PRC
- P. 6 Legal Update: The Madrid Protocol-November 3 Is Just Around the Corner!
- P. 7 U.S. Immigration Law Up date—Postponement in Requirement for Machine-Readable Passport
- P. 13 Calendar

Message from Chair continued

counts on our programs. benefits of membership are expand- The United States is expected to de- each designated member country in ing. We also plan, within the next few liver its formal instrument of ratification the application. The national trademonths, to offer a statewide list-serve to the depository of the treaty later this marks offices will then process the to our members with a link to a special year, after the United States Patent application in accordance with their "members only" location on the web and Trademark Office has had the own national laws. Each member na-

Section, please consider joining us. If puter system to handle the new inter- within the applicable time period, the you are already a member, we on the national applications. Executive Committee look forward to meeting you at one of our programs or The countries which are parties to the hearing from you.

Sincerely,

Linnet C. Harlan Chair, International Law Section

## TRADEMARKS: ONE APPLICATION, ONE LANGUAGE. **FIFTY COUN-**TRIES—Points & **Authorities**

By: Alan M. Kindred, Esq. Buchalter, Nemer, Fields & Younger Los Angeles, California, USA Email: akindred@buchalter.com

to register their trademarks and ser- USPTO depending on how many plans to assign the mark to a person vice marks internationally by filing one countries and how many different or entity in a non-member country, the application, in the English language, in classes of goods or services are se- international application may not be the United States, pay one fee and lected. select up to over fifty countries in which their applications will be proc- The USPTO will then transmit the in- Moreover, the international application essed to possible registrations. This ternational application to the World or registration is dependent on the so-called "one stop shop" system of Intellectual Property Organization home application or registration for trademark applications for U.S. trade- ("WIPO") in Geneva, Switzerland, five years. If the home application or mark and service mark owners was WIPO will conduct a limited review of registration in that period is amended, made possible by the United States the application, essentially for formali- denied, withdrawn or canceled, the passing implementing legislation in ties, and then publish the mark in the same will happen to the international November 2002 for an international WIPO Gazette of International Marks. application or registration and all exmulti-lateral treaty for trademark appli- WIPO will then forward the application tensions to designated countries.

treaty include many of the United While it is axiomatic that the prepara-States' major trading partners, many tion and filing of one application in of which are non-English speaking English will be more cost effective nations. Included in the list of member than the filing of numerous national nations to the treaty are Austria, Bel- applications in their applicable national gium, China, Czech Republic, Den- languages, the international applicamark, Finland, France, Germany, tion, which will become available to Greece, Iceland, Italy, Japan, Korea, U.S. applicants, may not be the best Luxembourg, Netherlands, Norway, course for every application. For ex-Poland, Portugal, Russia, Slovakia, ample, the United States, which will be Spain, Sweden, Switzerland and Tur- the place of the "home" or "basic" apkey. English-speaking countries which plication for U.S. applicants in the sysare parties to the treaty are Australia, tem, requires a fairly narrow descrip-Ireland, Singapore and United King- tion of the goods and/or services to dom. Notable omissions so far include which the mark will be applied, while Canada, Hong Kong S.A.R., Mexico, some other member nations allow New Zealand and the Central and broad descriptions of goods and ser-South American countries.

The way applications to register trade- scription of its goods or services, it marks or service marks under the may be preferable not to designate a treaty will work is that the U.S. appli- country allowing a broad description cant will prepare and file an interna- and make a separate national applicational application with the United tion in that country or countries. There States Patent and Trademark Office may also be limitations on the as-("USPTO"). The application, among signability of the mark, because any other requirements, will designate the assignee will have to qualify as having member countries in which the appli- an establishment, domicile or nationalcant seeks protection of the mark by ity in a treaty member nation. Accordway of an International Registration, ingly, if at the time an international Our clients will soon be able to apply and the applicant will pay a fee to the application is considered, there are

And the cations, known as the Madrid Protocol. to the national trademark offices of opportunity to promulgate rules and tion will have up to 18 months to reregulations by which the treaty will fuse the application. If the application If you're not already a member of the operate here, and to upgrade its com- is not refused by the member nation mark will be deemed registered in that country.

> vices under their national laws. Where a U.S. applicant desires a broad deappropriate.

However, in such a case, there will be a small window of opportunity to convert the application or registration to a national application or registration in the designated countries, while retaining the original filing date and any claimed priority. After that five-year period, the international registration will become independent of the home application or registration. Accordingly, if the USPTO, as it frequently does, requires the applicant to amend its goods or services description to a narrower, more definite statement, the description will be amended accordingly in all designated member countries.

There is also no provision in what will be the newly available international trademark application system for a change in the form of the mark from the mark in the home application. Accordingly, if the applicant expects the mark to change, the international application system may not be appropriate.

The recording of changes, such as assignments, changes of address, etc., with respect to the mark in the international system can be effected with a single request. Likewise, renewals of registrations can be effected with a single request.

Alan Kindred is Of Counsel for the Local Angeles office. Mr. Kindred is a mem ber of the Firm's Intellectual Property, Litigation and Business Practices

Before filing an international application, it will remain just as advisable for the applicant to obtain a search of the mark's availability in each member nation for which the applicant seeks to register its mark. In addition, the trademark records on the WIPO database should be searched as part of the overall pre-filing strategy.

Because the new system for the U.S. is a treaty, the treaty's benefits will equally be available to applicants from member nations to apply in their home countries to register their trademarks or service marks in the United States. U.S. trademark owners who are prudent enough to employ "watch" services for new applications, to enable them to file oppositions to applications with the USPTO, will be well advised to ensure that their watch services include the WIPO database and applications coming into the USPTO from

treaty member nations. In addition, it is likely that applications will come into the United States through the system with broad descriptions of goods and/or services, and our clients may not wish to leave the scope of those goods or services descriptions to narrowing purely by a USPTO Examining Attorney, who will be reviewing applications coming in via WIPO from treaty member countries.

Your BNFY trademark professional will be able to guide and counsel you with respect to all aspects of this soon-tobecome available international system of filing trademark and service mark applications, and with the maintenance of your international trademark and service mark registrations. We will continue to be available to oppose applications for marks that may cause confusion with, or dilute, your valuable marks. In addition, our network of foreign associates in member nations of the treaty will be available, through us, to help with the analysis of searches and prosecution of your international applications as they go "national" in the member countries you designate.

Alan Kindred is Of Counsel for the Los Angeles office. Mr. Kindred is a member of the Firm's Intellectual Property, Litigation and Business Practices groups. His practice area specialties include intellectual property litigation, prosecution and transactions. Alan can be reached at (213) 891-5115, or by e-mail at akindred@buchalter.com

## THE FOREIGN DI-RECT INVESTMENT REGIME IN INDIA— An Aerial View

By: Sharad Kumar Puri Applied Law Services New Delhi, India Email: skpuri@alslegal.com

Introduction

The amendment of the Industrial Policy in July 1991 was a landmark event in the liberalization process in India. The 1991 policy opened certain manufacturing activities to foreign direct investment (FDI), albeit up to the prescribed limits. Over the last twelve years, the FDI regime in India has changed drastically – from allowing FDI in only a few activities to allowing FDI up to 100% in almost all sectors barring a few in which FDI cannot ex-

#### The Regulatory Regime

ceed the specified limits.

There has been a qualitative shift in the legislation governing FDI. The Foreign Exchange Regulation Act (of 1973 vintage) was replaced with the Foreign Exchange Management Act (FEMA) in 2000. The Reserve Bank of India continues to play the central role with regard to foreign exchange. However, the regulations in respect of issue of securities to persons resident outside India, made under FEMA, have simplified the FDI regulatory mechanism substantially.

The FEMA regulations provide for two routes for FDI into India — the 'automatic route' and the 'government approval route'. Under the 'automatic route', an Indian company, which is not engaged in an Annexure A activity, may issue shares, up to the extent specified in Annexure B, to a foreign person without the need to obtain any approval. For most sectors, Annexure B envisages 100% FDI. Government approval is required for FDI in an Indian company engaged in any activity included in Annexure A and for FDI in

continued from page 3

in Annexure B.

ply with the Industrial Policy. If the foreign person in accordance with the Indian company is engaged in an ac- FEMA regulations is required to file Conclusion tivity requiring a license under the In- certain documents with the RBI. dustries (Development and Regula- Within thirty days of receipt of consid- Progress has been made in liberalizlocational policy (such as, polluting tance. The particulars required to be play industries), the FDI proposal requires disclosed have been specified, al- (inappropriate) vertible debentures to a foreign person Auditors in respect of the issue. only to the extent of 24% of its paid up capital. In an Indian trading company, Private Company up to 51% FDI is allowed, provided the sistent export performance.

venture.

#### Applications & Reports

The Secretariat for Industrial Assis- rated outside India. tance (SIA) or, where the FDI amount is high, the Foreign Investment Pro- The Mauritius Route motion Board (FIPB) grants approvals for FDI proposals requiring govern- Big ticket FDI into India has often been the SIA may call for a presentation. of dividends the DTA has become less

three to five weeks.

All FDI proposals are required to com- An Indian company issuing shares to a tion tax.

which is granted upon achieving con- and large prohibit FDI into Indian part- leading newsmagazine in India, nership firms and proprietary con- China's annual FDI inflows of \$45 bilcerns. A private limited company is lion are ten times higher than what An interesting feature of the FDI re- used most commonly for FDI pur- India is able to attract. So, it's not yet gime is that if a foreign person has a poses, for it gives investors the bene- time to sit back and relax! joint venture in India and wishes to set fits of limited liability and perpetual up a wholly-owned subsidiary, or enter succession. In addition, various provi- Sharad lives and practices commerinto another joint venture, in the same sions of the Companies Act do not cial/corporate law in New Delhi, India. or allied field in India, the foreign per- apply to a private company, allowing The focus area of his practice, over son is required to obtain prior govern- greater flexibility in the management of the last nine years, has been joint venment approval. In such a case, the its affairs as compared to a public tures in India and cross-border busiapproval is granted only when the gov- company. However, under the Com- ness transactions. ernment is furnished with a letter from panies Act, a private company, which the Indian party in the existing venture is a subsidiary of a public company, is Contact details: stating that it does not have any objec- also a public company. To ensure that Applied Law Services. C-68 Neeti tion to its foreign partner's new Indian the Indian private company does not Bagh, New Delhi - 110049, India lose benefit of the exemptions avail- Tel. +91 11 5164 2111 able to it because of this provision, the Fax. +91 11 5164 2666 entire share capital should be held by Email skpuri@alslegal.com two or more bodies corporate incorpo-

ment approvals. No application form routed via Mauritius to take advantage has been prescribed. However, all of the provisions of the Indo-Mauritius parameters of the FDI proposal and, in Double Taxation Avoidance Agreeparticular, the benefits likely to accrue ment (DTA). Mauritius companies to India should be set out in the appli- holding shares in Indian companies cation, which may be filed with the SIA can benefit from the lower taxation by the foreign person or the Indian rates under the DTA, particularly on company. If considered necessary, capital gains. With respect to taxation

excess of the sectoral limits stipulated Usually, the approval is granted in relevant ever since withholding under the Income Tax Act on dividends has been replaced with a dividend distribu-

tion) Act (such as, tobacco products eration for shares, the company is re- ing the FDI regime in India. While and defense equipment) or under the quired to report details of the remit- highlighting this, Indian politicians disа penchant comparisons government approval. Indian compa- though no format has been prescribed. China. China flung open its doors to nies cannot issue shares to foreign Within thirty days of the issue of FDI in 1979, well before India did. persons under the 'automatic route' for shares, the company is required to Infrastructure in China is much better. acquiring existing shares of another submit a return (in the prescribed The political will, as evinced in simpli-Indian company. A small scale indus- form) setting out details of the issue, fying the regulatory procedure for trial unit, not engaged in an Annexure along with certificates from the Com- commencing operations, appears to A activity, can issue shares or con- pany Secretary and the Statutory be far stronger in China. In India, bureaucracy still delays obtaining approvals at the operational level. And of course, the Chinese market is bigger. The difference is reflected in the company has a Trading House status, Regulations made under FEMA by statistics. According to India Today, a

The statements and opinions herein are those of the contributors unless otherwise stated. and not necessarily those of The State Bar of California, International Law Section, or any government body.

## CHINA UPDATE: **EMPLOYMENT RIGHTS AND OBLI-GATIONS IN PRC**

By: George Ribeiro, Esq. Vivian Chan & Co. Beijing, Shanghai & Hong Kong Email: ribeiro@vcclawservices.com Website: www.vcclawservices.com

dom of contract in employment rela- pass confidential information such as employer failed to fulfill either of the tionships is subject to mandatory those relating to suppliers, sales strat- requirements and was void. The emstatutory provisions which govern the egy and clients; data etc., to his suc-ployee claimed that he should be entirespective rights and obligations of cessor, in order to ensure a smooth tled to salary for the extra 3 months of employers and employees. Likewise, transition in the change of senior work done and also compensation for: the Labour Law in China regulates management. Further, the successor employment relationships and safe- was neither appointed to replace the (1) one additional month salary for guards respective legitimate interest.

Labour disputes in China are gener- form the job duties of the general (2) a further monthils salary as he ally arbitrated, if the parties fail to manager, which should be done by had worked for the employer for over reach a compromise. The following the employee. The employee did not a year, and was thus entitled to the two arbitration cases show how the report duty to his employer since same under the Labour Law as a form law in this area may be interpreted in April, and commenced work for a of severance payment. protecting the interest of the employer competitor since then. Therefore, the and employee with respect to hand- employer claimed that it was the em- The arbitrator agreed with the emover duties, unilateral termination to ployee who was in breach of the con- ployee and ruled that the notice of join competitive business and notice tract and the employer was under no termination given by the employer of termination.

### Scope of Job Duties: Duty to assist in handover

ager of a Foreign-Invested Enterprise the hand over work, which was natu- though there was no written agreein Guangdong province for 8 years. ral and incidental to his employment ment for the same. The previous rate He then submitted his resignation in as the general manager, and hence of salary was the best measure of the March of a year pursuant to the terms would not constitute any breach of the amount to be paid. Since the emof his employment contract which re- employment contract. On the con- ployee worked for over one year, he quired 6 months; notice in advance. trary, the employee was in serious was further entitled to the one month Accordingly, his employment should breach of contract as he failed to con- salary in addition to the month's salbe terminated in September that year. tinue to work for his employer but ary in lieu of notice. All the em-

employer requested the employee to tor refused all the employee's claims. hand over his work to his successor. The employee considered such re- The application of Quantum Meruit quest to deprive him of his rights and in the absence of express contract responsibilities as the general man- The employee worked for a Foreignwithout his consent. The employee one-year term. By the end of the con-

ployment, which is a statutory com- nation. pensation under the Labour Regulations of China.

employee's position during the six failing to give a valid notice of termimonths transition period, nor to per- nation by the employer; and pensate the employee.

The employee was the general man- was obliged to assist in performing nized as part of his employment, al-After accepting his resignation, the ployer. For such reasons, the arbitra- lowed.

ager and further changed his scope of Invested Enterprise in Shanghai purduties under his employment contract suant to an employment agreement of

alleged that his employer breached tract term, the employer did not renew the employment contract and there- the agreement with the employee but fore commenced arbitration proceed- the employee continued to work for ings to claim compensation for 6 the company for an extra 3 months. months; salary for the remainder of The employer, upon the expiry of this the employment period plus 8 3 months period, gave the employee monthsi; salary for his 8 years em- a 3 months backdated notice of termi-

The employee was not satisfied with the arrangement of the employer and In defending the employee's claim, claimed that according to Labour Law the employer argued that the em- of PRC, a notice of termination should ployee, as a senior managerial per- be given one month in advance or sonnel of the company, has a duty to there should be a one month's salary In Hong Kong, the doctrine of free- hand over his work, which included to in lieu thereof. The notice given by the

contractual or statutory duty to com- was void for failing to comply with the statutory requirements as mentioned above. It was further held that the 3 The arbitrator held that the employee months extra work was to be recogstarted working with his new em- ployee's claims were therefore al-

## **LEGAL UPDATE: THE MADRID PROTOCOL— November 3 Is Just Around the Corner!**

By: Alexander R. Schlee, Esq. Viering, Jentschura & Partners Los Angeles, California Email: alexschlee@vjp.de

From November 3, 2003 on, U.S. applicants will be entitled to file applica- What are the special requirements tions under the Madrid Protocol, the for a Madrid Protocol application? progeny of the very old Madrid Agreement going back as far as 1891. The . Madrid Protocol was finalized in 1989 but did not become effective in any country before 1995. Nowadays, most but not all Madrid Agreement member countries are Madrid Protocol members as well. Not so vice versa: There are a number of Madrid Protocol-only countries, the United States being one of these.

U.S. applicants might have some questions.

### What qualifies for protection under the Madrid Protocol?

The Madrid Protocol application has to be based on a domestic U.S. "home" application or registration. Therefore, the requirements are fairly similar to a U.S. Trademark Application.

### Where do Madrid Protocol applications have to be filed?

At the USPTO, forwarding the application to the International Bureau (IB) in Geneva, Switzer- What priority may the applicant • land, often called WIPO.

### Who can be the applicant?

- Any legal entity domiciled in the U.S.
- Any U.S. citizen, even if not domicile in the U.S.
- Any individual, domiciled in the Madrid Protocol application? U.S.

## When should a Madrid Protocol application be filed?

No specific deadline, but as early as possible for preventing third parties from establishing older rights in any of the designated countries.

A pending domestic U.S. trademark application or a registered What is the maximum duration? U.S. trademark. The Madrid Protocol application has to be based . thereon and is dependent on this domestic U.S. trademark application or registration for 5 years from the registration date under What are the costs? the Madrid Protocol.

### What is the grace period for use?

Depends on national laws of the designated countries. Many countries have implemented a 5-year grace period, running from registration of the Madrid Protocol trademark registration. The consequence of non-use might be vulnerability to a cancellation action against the effect of the Madrid Protocol registration in the respective designated country, or unenforceability. In most countries, this can be healed through later use if no intervening rights are established by third parties during the non-use period.

## claim?

A 6-month priority can be claimed from any prior trademark application in any of the Paris Convention countries.

## Which territories are covered by a

57 Madrid Protocol countries can be designated. The Madrid Protocol system requires specific des- • ignation of countries, also requiring payment of fees. An updated list of the possible countries can found b e a t http://www.wipo.org/madrid/en/ind ex.html. Caution: Neither Madrid Agreement-only countries nor the United States itself can be covered by a U.S.-based Madrid Protocol application.

The Madrid Protocol registration can be renewed in 10-year intervals.

Moderate compared with the number of covered countries, but not low! Help on fee calculation b e found can http://www.wipo.org/madrid/en/ind ex.html. The official fees have to be calculated as a somewhat complicated mix of WIPO fees depending on the number of designated countries and International Classes into which the goods and services fall, and the more substantial national fees charged by most designated countries. In many countries, the national fees depend on the number of covered classes.

### What are the biggest risks?

- A "central attack" against the underlying "home application or registration" is possible within 5 years from registration under the Madrid Protocol. Invalidating the home application or registration during this 5-year period invalidates the entire Madrid Protocol registration. However, conversion into national applications is possible, so that the risk of a central attack is reduced to a cost risk.
- National Patent Offices are entitled to raise absolute or relative

objections against registration. This would trigger national proceedings in the respective designated country, usually requiring the appointment of a local representative. If such objections are not raised, the Madrid Protocol registration becomes effective in the respective designated country without further national fees or procedures.

National laws may require proof of use. National grace ITY OF VISA periods for use vary or may local representative is appointed, the applicant may not **TRAVELERS** become aware of any requirements and miss deadlines, resulting in irreversible termination of the effect of the Ma- HirsonWexlerPerl drid Protocol registration in the respective country. It is Email: cmayou@hirson.com therefore important to clarify which national requirements apply.

## **U.S. IMMIGRATION** LAW UPDATE— POSTPONEMENT IN REQUIREMENT FOR MACHINE-**READABLE PASS-**PORT FOR MAJORbe non-existent. Since no WAIVER PROGRAM

By: Catherine Mayou, Esq. Newport Beach, California Website: www.hirson.com

The Secretary of State, after consultation with the Department of Homeland Security, has granted a postponement tries are permitted to enter the United of the requirement that Visa Waiver Program travelers must present a machine-readable passport at a U.S. port of entry for admission as a visitor for pleasure or business purposes without a visa. This postponement affects 21 of the 26 Visa Waiver countries and citizens of these countries will now only be required to present machine-readable passports for admission without a visa as of October 26, 2004.

The countries for which the postponement has been granted are: Australia, Austria, Denmark, Finland, France, Germany, Iceland, Ireland, Italy, Japan, Monaco, Netherlands. New Zealand, Norway, Portugal, San Marino, Singapore, Spain, Sweden, Switzerland, and the United Kingdom.

The five other eligible Visa Waiver countries (Andorra, Brunei, Liechtenstein, Luxembourg, and Slovenia) did not request a postponement

because virtually all of their citizens already have machine-readable passports. As of October 1, 2003, visa waiver travelers from these five countries have had to present machine readable passports OR a U.S. visa for admission purposes under the Visa Waiver Program.

Belgium, which is also a visa waiver country, was not eligible to receive this extension because Belgian nationals have been subject to the machine-readable passport requirement since May 15, 2003. (This requirement was stipulated in the Department of Justice's review of Belgium's continued eligibility to participate in the visa waiver program in February 2003.)

The Secretary's authority to postpone the effective date for a visa waiver country's citizens to present a machine-readable passport is contained in the USA PATRIOT Act, which legislated the requirement for visa waiver travelers.

Citizens of visa waiver program coun-States for general business (not employment) or tourist purposes for a maximum of 90 days without needing a visa.

## International Law Section Calendar

November 7, 2003—State Bar of California, International Law Section—Palo Alto, California, presents "Structuring and Operating Business Ventures in the Middle Kingdom: Legal and Practical Strategies for Success in China", 8 Hours MCLE, www.calbar.ca.gov
<b>November 20-21, 2003</b> —International Bar Association, Immigration and Nationality Law Committee (14) Section on Legal Practice in cooperation with the Ameircan Immigration Lawyers Association and the Immigration Law Practitioners' Association present a "Global Business Immigration Conference" in London. www.ibanet.org/general/Conference
January 23-25, 2005—State Bar of California, Section Education Institute, Loews Santa Monica Beach Resort, Santa Monica, California. This 2-1/2 day education event offers up to 16 hours of legal seminars and training programs concerning substantive legal issues and fundamental approaches to the practice of law. www.calbar.ca.gov

## **OPEN LETTER TO ILS MEMBERS**

Dear ILS Member:

We value your membership. More importantly, we depend on it.

The International Law Section needs your expertise to lead panel discussions before the State Bar and other professional seminars, and to write articles for our Newsletter and our bi-annual publication, "The International Practitioner". After all, ours is one of the few sections which truly cuts across practice lines. Whether you are a transactional lawyer, intellectual property practitioner, tax or business attorney, or if you deal in issues related to real property, family law, labor and employment, immigration, human rights or general litigation, your practice likely touches upon international law.

And our job at the ILS is to get the experience and expertise which you have developed into the hands of your fellow international practitioners. We do that by providing MCLE programs, informative articles, self study tests and panel discussions. We are also developing a list serv so all California lawyers can click a button to access your contact information by practice expertise, language skills and location . . . whether you live and practice in San Diego or San Juan, Los Angeles or New York, San Francisco or Beijing, referral information is essential to the international lawyer.

This year we will also devote greater attention to supporting your practice by providing business development and networking opportunities. Our private practitioners should be meeting in-house lawyers. We also want to help you get your name "out there." If you want exposure, we have a few ideas for you!

But it all starts with membership and active participation in the ILS. In this global economy and diverse society, we need you more than ever.

I look forward to working with you.

Michael J. Pérez Membership Chair International Law Section mperez@luce.com

## **JOIN US!**

For those of you who are not yet members, the California International Law Section invites you to join us now. Take advantage of the MCLE programs and the free publications. Take advantage of the opportunities to recommend topics and/;or speakers for Section programs, to contribute articles and/or ideas for articles to Section publications, and to meet with foreign lawyers.

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The dues include a yearly subscription to the *California International Law Newsletter, The California International Practitioner* and admission to Section programs and events at discounted prices. There are no prerequisites to membership; all interested attorneys, non-attorneys, law professors and law students are invited to enroll. For further information, please telephone the International Law Section administrative staff at the State Bar of California, (415) 538-2380.

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Enclosed is my check for my annual Section dues payable to The State Bar of California. (Your cancelled check is acknowledgement of membership.)

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## **CALL FOR ARTICLES**

The Editors of this newsletter are inviting members of the Section and others to submit articles relating to international issues.

## **Editors:**

Catherine I. Mayou, Esq. Co-Editor HirsonWexlerPerl 4685 MacArthur Court Newport Beach, CA 92660 cmayou@hirson.com Phone: (949) 251-8844 FAX: (949) 251-1545 San San Lee, Esq. Co-Editor Law Offices of San San Lee One Bunker Hill, Eighth Floor 601 West Fifth Street Los Angeles, CA 90071 sslee@sansanlaw.com Phone: (213) 225-5868

FAX: (213) 623-6130

The Editors reserve the right to edit articles for reasons of space or for other reasons to decline to print articles that are submitted. We will consult with authors before any editing.

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Bruce Boyd (*left*) Past Secretary, David Teichmann (*right*) Immediate Past Chair of the ILS at the Executive Committee dinner following the California Bar's Annual Conference in Anaheim, California.

## Our Officers in Action!



David Teichmann (Ieft) and Lisa Mammel (right), Immediate Past Co-Vice Chair of the ILS.